

UNIVERSITY OF ESWATINI

FACULTY OF SOCIAL SCIENCES

DEPARTMENT OF SOCIOLOGY AND SOCIAL WORK

FINAL EXAMINATION, MAY 2019

COURSE CODE AND TITLE: SWK232 GRANT WRITING AND FUNDRAISING

TIME ALLOWED : TWO (2) HOURS

TOTAL MARKS : 100

INSTRUCTIONS : 1. ANSWER ANY THREE (3) QUESTIONS

2. ALL QUESTIONS CARRY EQUAL MARKS

**THIS QUESTION PAPER MUST NOT BE OPENED UNTIL PERMISSION HAS BEEN
GRANTED BY THE INVIGILATOR.**

QUESTION 1

Define what a logic model is, and discuss how an effective logic model can bring change in a community project.

QUESTION 2

The needs statement is an opportunity to demonstrate to the funder your understanding of the community issue and the organization's ability to address the need. Discuss.

QUESTION 3

What is the role of fundraising in an organization? Provide relevant examples.

QUESTION 4

Consider the notions that in social work fundraising is not only concerned with money but plays a major role in developing relationships with community members in order to obtain the necessary support for your organization.

QUESTION 5

Discuss five (5) steps of grant writing that you consider relevant to a grant writing process.

QUESTION 6

Write short notes on the following types of grantors :(Equal marks per short note)

1. Foundations.
2. Government.
3. Corporations.
4. Individuals.

GOOD LUCK!!!