

UNIVERSITY OF ESWATINI  
FACULTY OF COMMERCE  
DEPARTMENT OF BUSINESS ADMINISTRATION  
RE-SIT EXAMINATION PAPER; FULL TIME B.CM & B.Ed. STUDENTS  
JANUARY 2019

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TITLE OF PAPER : PURCHASING & SUPPLY CHAIN MANAGEMENT

COURSE CODE : BUS 435

TIME ALLOCATED : THREE [3] HOURS

TOTAL MARKS : 100 MARKS

INSTRUCTIONS

1. TOTAL NUMBER OF QUESTIONS IN THIS PAPER IS 5
2. THE PAPER CONSISTS OF SECTION A AND SECTION B
3. ANSWER ALL QUESTION IN SECTION A AND ANY THREE [3] QUESTIONS IN SECTION B.
4. THE MARKS ALLOCATED FOR A QUESTION OR PART OF A QUESTION ARE INDICATED AT THE END OF EACH QUESTION OR PART OF THE QUESTION.
5. NOTE: MAXIMUM MARKS WILL BE AWARDED FOR QUALITY, LAYOUT, ACCURACY, AND EXPLANATIONS FOR STEPS USED TO SOLVE PROBLEMS

THIS PAPER MUST NOT BE OPENED UNTIL PERMISSION HAS BEEN GRANTED BY THE INVIGILATOR.

**SECTION A: QUESTIONS IN THIS SECTION ARE ABOUT THE SWAZILAND PROCUREMENT ACT 2011, WHICH YOU STUDIED DURING THE SEMESTER. ANSWER ALL QUESTIONS IN THIS SECTION [25 MARKS].**

**QUESTION 1 [COMPULSORY]**

- 1.1. According to the Act, who are the politicians? (4 marks)
- 1.2. Differentiate collusive and corrupt practices (5 marks)
- 1.3. Explain the relationship between SPPRA and the state Procurement Board (6 marks)
- 1.4. In your opinion what challenges will SPPRA face in trying to achieve the objectives of the Act? (10 marks)

**[TOTAL 25 MARKS]**

**SECTION B: ANSWER ANY THREE (3) QUESTIONS OF YOUR CHOICE FROM THIS SECTION.**

**QUESTION 2**

Many manufacturers are overwhelmed by the roles of marketing and distributing their products and they resort to the use of agencies. What factors should these manufacturers consider to appoint agencies?

**QUESTION 3.**

When an organisation wants to set up a warehouse facility what location factors does it have to consider? **[TOTAL 25 MARKS]**

**QUESTION 4.**

Explain the use of inter-modalism in the Swaziland market.

**[TOTAL 25 MARKS]**

**QUESTION 5.**

Identify and explain the different channels of distribution available for moving different products through the supply chain. **[TOTAL 25 MARKS]**