



2ND SEM. 2015/2016

**UNIVERSITY OF SWAZILAND**

**FINAL EXAMINATION PAPER**

- PROGRAMME:
- B.Sc. in Agricultural Biosystem Engineering 2
  - B.Sc. in Agricultural Education & Extension 2
  - B.Sc. in Agricultural Economics and Agribusiness Management 2
  - B. Sc in Agronomy 2
  - B. Sc. In Animal Science 2
  - B. Sc in Animal Science –Dairy Management 2
  - B. Sc in Horticulture 2
- COURSE CODE: AEM 205
- TITLE OF PAPER: Farm Management
- TIME ALLOWED: TWO (2) HOURS
- INSTRUCTION:
1. ANSWER ALL QUESTIONS
  2. EACH QUESTION CARRIES 25 MARKS

**DONOT OPEN THIS PAPER UNTIL AN INSTRUCTION IS GIVEN BY THE  
CHIEF INVIGILATOR**

**QUESTION 1**

Farm management's foundation is information acquisition and analysis for informed decision making. Management without accurate information is impossible and so is farm budgeting.

- A. A farm manager needs to develop tactical and strategic management skills. Distinguish between the two concepts and state how information is relevant to each? **[9marks]**
- B. Define partial budgeting and its importance as a relevant activity to farm business planning. **[9marks]**
- C. Using examples, discuss how partial budgeting is different from enterprise budgeting. **[8marks]**

**[TOTAL = 25 marks]**

**QUESTION 2**

Mr Tsela intends buying a farm from Mr Stenkamp which has the following in it;

1. an old tractor with its implements bought in 2012,
  2. 20\*50kg fertilizer bags of fertilizer,
  3. a 2\*4 diesel bakkie with canopy,
  4. 100bales of hay, and
  5. a 4m\*7m warehouse with fixtures/shelving.
- A. Why is it important that Mr Tsela has the records of the farm prior to making his purchase decision? **[6marks]**
  - B. Advice Mr Tsela on how he can best value these items, stating which method is relevant to each item listed. **[6marks]**
  - C. Given that the tractor was bought at E250 000 in 2012 brand new, with a lifespan of 10years, salvage value of E40 000 and cost of capital is 8%. Use the double declining method to calculate present book value of the tractor by end of 2015. **[8marks]**
  - D. Given that the annual property taxes are E400 and insurance in E950, compute the total annual fixed costs of owning the tractor. **[5marks]**

**[TOTAL = 25 marks]**



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### QUESTON 3

Mr Stenkamp used his 100ha for yellow maize and Tsela intends replacing a portion of it with sorghum for an improved feed ration. Given that 1ha of yellow maize yields E300 profit and sorghum yields E500.

Sorghum	Yellow maize
0	100
20	85
40	65
60	45
80	25
100	0

- A. What would be the profit maximizing combination Tsela should adopt in using the 100ha, explaining why this combination maximizes profit. **[15marks]**
- B. Which combination will maximise profit if the returns from sorghum were E400. **[5marks]**
- C. How can you describe the enterprise relationship between sorghum and yellow maize production? **[5marks]**

**[TOTAL = 25 marks]**

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### QUESTION 4

Given the farm information below;

Item	E
Inventory	5 000
Cash sales	10 000
Tractor	85 000
Buildings	70 000
Accounts receivables	15 000
Accounts payable	5 000
Net profit	35 000
Mortgage	120 000
Investments	25 000

- A. Prepare a balance sheet [7marks]
- a. Compute the current ratio [5marks]
- b. Working capital ratio [5marks]
- c. Net capital ratio [5marks]
- B. Define leverage and its implication of farm profits. [3marks]

[TOTAL = 25marks]