



UNIVERSITY OF ESWATINI
FACULTY OF AGRICULTURE

MAIN EXAMINATION

PROGRAMME: B.SC. IN AGRICULTURAL EXTENSION

COURSE CODE: AEE414

TITLE OF PAPER: EXTENSION LEADERSHIP, MANAGEMENT, AND
GROUP DYNAMICS

TIME ALLOWED: TWO (2) HOURS

INSTRUCTION: ANSWER ALL QUESTIONS

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BY THE CHIEF INVIGILATOR*

QUESTION 1

- a. Define the concept of Extension Leadership [5marks]
 - b. Define Management as applicable to Extension [5marks]
 - c. Identify and describe five differences between a leader and a manager [15marks]
- [25marks]**

QUESTION 2

- a. Define group dynamics [5marks]
 - b. Identify the steps to be followed in decision making of a group [10marks]
 - c. Identify five types of leaders by the path to leadership [10marks]
- [25marks]**

QUESTION 3

- a. As a newly posted Extension agent to a community in Kwaluseni, what are the five possible methods you would deploy to identify the leaders? [10 marks]
 - b. Identify and describe possible causes of poor group dynamics [15marks]
- [25marks]**

QUESTION 4

- a. Define Management process. [4marks]
 - b. What are the qualities of a good extension management? [15marks]
 - c. Identify and describe any three elements of the management process [6marks]
- [25marks]**